

CWS Board Meeting
April 11, 2025
9 - 10 am at Merchants Capital

Attendees: Mike Mattingly, Nancy Martin, Alex Gray, Mike Dury, Kevin Wright, Fred Yeakey, Mark Garza, Matt Tyner, Mac Schilling, Jake Miller, Mark Leyden, Tyler Mayer, Eric Glanders, John Goodman, Amber Fields, Shelly Langona, Dave Neff, Ann Kellison, Stephanie Hood

1. Welcome & Prayer: Stephanie Hood & Fred Yeakey

2. Approval of Minutes: Ann Kellison

- a. March 7, 2025 Meeting Minutes
 - i. Ann called for a motion to approve the 3/7/2025 meeting minutes; Shelly Langona motioned to approve; Mark Leyden seconded the motion.
 - ii. No oppositions; 3/7/2025 minutes were approved.

3. School Updates: Ann Kellison and Stephanie Hood

a. UIndy SBLA Golf Outing - \$100K match

- i. The golf outing is Thursday, April 17th at Brookshire Golf Club.
- ii. An anonymous donor will match all gifts up to \$100,000 and with the day-of sale of mulligans, closest to the pin, etc. it is anticipated that PCR would receive the matching dollars for a \$200,000 event.

b. Lilly Endowment grant progress

- i. The stage 3 phase I Lilly Endowment Grant was submitted on Friday, April 4, 2025. PCR also responded to two questions posed by the Lilly Endowment review team for the stage 2 submission. The timeline for hearing back about applying for the next phase is unclear.
- ii. PCR would likely learn more about the award in December 2025.

c. [2024-25 CWS Semester 1 Feedback](#)

- i. PCR shared feedback shared by career mentors on the first semester SAPR administered by the CRN and student feedback on their career mentor. Using information and feedback from these two sources, in an ongoing way, can help inform tailored support to both career mentors and students.

d. CRN Annual Meeting recap

- i. Ann and Tyler attended the CRN Annual Meeting in Columbus, Ohio the first week of April. Ann shared a handout that talked about the overall impact CWS has for students.

4. Prospecting: John Goodman and Mike Dury, CWS Board Members

a. Dashboard update

- i. As of the Board Meeting, there were 114 jobs secured for 2025-2026 school year, with 104 renewed jobs and 10 new jobs.

b. Lechleiter Dinner RSVPs

- i. The dinner with John Lechleiter, taking place on April 30, 2025 has 17 RSVPs. Through the discussion, Mike D., Alex G., Dave N., and Mike M., will do specific outreach to Glick, Patachou Foundation, Lenex Steel, and Elanco to invite those decision makers.
- ii. Nancy Martin will connect with Dr. Caine at Eskenazi to extend an invite to the dinner.

c. [Review Expansion Partners and Top Prospects Tabs](#)

- i. The Board Members primarily reviewed the [Renewal Spreadsheet](#) to see which companies are returning and which companies have opted not to return.
 - 1. Shepherd Community - Fred to follow-up
 - 2. US Hydrovac - Kevin to follow-up with KP
 - 3. Studio M - Shelly and Mike D. to set up a meeting with ArcDesign and Studio M.
 - 4. Holladay Construction - Mike M. will follow up with Billy at Holladay and consider reaching out to leadership in the Ft. Wayne office. Will team with Mike D., if/as needed.
- ii. Discussion for how to connect and leverage the larger School Board members with the efforts of the CWS board. PCR CWS Team will consider options for how and when to best leverage this strategy.

5. Housekeeping: Ann Kellison

- a. May meeting date: May 2, 2025, 9-10am, at Elevate Ventures

6. Action Items & Next Steps

- a. Keep pushing prospective partners to meet with PCR CWS team, between now and Memorial Day to ensure prospects can be in the school with students present.
- b. If you are connected to anyone at the following prospects, please reach out to them. These folks have visited the school in Q1 and we would love to keep these partnerships moving forward.
 - i. 2025 Prospecting Meetings
 - 1. St. Mary's Early Childhood Center, 1.16.25 - Michelle Radomsky
 - 2. KBIC, 1.17.25 - Andy Kaelin
 - 3. First Internet Bank, 1.20.25 - David Becker
 - 4. Crowe, 1.29.25 - Andy Jones
 - 5. Dawes Fretzin, 2.6.25 - Amy Miller
 - 6. TechServ, 2.19.25 - Sunny Lu Williams, Consuela Flores
 - 7. Kimley-Horn, 2.20.25 - Neil Kippenbrock
 - 8. Schwarz Partners, 3.6.25 - Thomas Trudeau
 - 9. Indianapolis Indians, 3.11.25 - Bryan Spisak

10. First Farmers Bank, 3.17.25 - Vicky Pickering, Craig Standish,
Jordan Sharp, Matt Maher
11. Anthem, 3.19.25 - Katie Sullivan
12. PWC, 3.20.25 - Gabby Alejandro
13. Mesh Systems, 3.31.25 - Andrew Cohoat
14. Sharp Business Systems, 4.9.25 - Phil Belt
15. E-gineering, 4.10.25 - Troy Kelley
16. IU Indianapolis, 4.10.25 - Chancellor Latha Ramchand, Margie
Smith-Simmons